

Message Text

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42

ACTION NEA-10

INFO OCT-01 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00 DOTE-00

EB-07 INR-07 NSAE-00 FAA-00 LAB-04 SIL-01 PM-03

NSC-05 SP-02 SS-15 L-03 PA-01 USIA-06 PRS-01 /068 W

----- 089013

R 281302Z MAY 75

FM AMEMBASSY KUWAIT

TO USDOC WASHDC

SECSTATE WASHDC 3058

INFO AMEMBASSY ABU DHABI

AMEMBASSY BEIRUT

AMEMBASSY DOHA

AMEMBASSY JIDDA

AMEMBASSY MANAMA

AMEMBASSY MUSCAT

AMEMBASSY TEHRAN

USINT BAGHDAD

LIMITED OFFICIAL USE KUWAIT 2252

E.O. 11652: N/A

TAGS: EAIR, BMEP, KU

SUBJECT: GULF STATE CARGO AIRLINE LIKELY

1. EMBOFF TALKED SEPARATELY RECENTLY WITH KUWAIT AIRLINES
DIRECTOR OF PLANNING, MAHMOUD MIRZA, AND AIRCRAFT MANUFACTURER
REP WHO HAS JUST COME FROM MEETING WITH KAC CHARIMAN FEISAL FLEIJ.
MIRZA INDICATED THAT BOOZ-ALLEN FEASIBILITY STUDY CONCERNING
FORMATION BY ARAB GULF STATES OF JOINT CARGO CARRIER WAS
FAVORABLE. MEETING WAS HELD IN MANAMA LAST MONTH TO DISCUSS
PHASE I OF STUDY AND ANOTHER CONFERENCE WOULD BE HELD SOON.
ACCORDING TO MIRZA, THOSE CONSIDERING FORMING COMPANY INCLUDE
STATES OWNING GULF AIR AND SAUDIA RABAI AS WELL AS KUWAIT.
GIVEN FACT MIRZA NORMALLLY NON-COMMITAL AND NOT GIVEN TO
OPTIMISM, HIS COMMENTS SEEMED INDICATE THAT FORMATION THIS
JOINT GULF CARGO LINE WAS NOW SERIOUS POSSIBILITY.

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2. THIS IMPRESSION BOLSTERED BY COMMENTS SALESMAN WHO HAD RECENTLY TALKED WITH FLEIJ. HE BELIEVED GULF STATES WOULD GO AHEAD WITH FORMATION CARGO LINE BUT WITHOUT PARTICIPATION OF SAUDI ARABIA. WOULD FOR INSTANCE THE LINE BE A JOINT VENTURE BETWEEN KAC AND GULFAIR OR WOULD NEW COMPANY BE FORMED TO DILUTE KUWAITI AMOUNT PARTICIPATION?

3. COMMENT: FORMATION SUCH A COMPANY WOULD ALLOW SEVERAL U.S. AIRCRAFT MANUFACTURERS OPPORTUNITY TO MAKE ANOTHER RECEPTION FIGHTING SALE IN THIS REGION.MAU

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Disposition Date: 28 MAY 2004
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Disposition History: n/a
Disposition Reason:
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Margaret P. Grafeld
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